



Bringing Humanity
to the workplace



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SOLUTION BRIEF

Developing and Implementing an Outward Mindset

Leaders' best efforts often fall short when conflict, communication, and collaboration challenges get in the way. Yet their efforts succeed when they have the mindset, knowledge, and skills to lead their organization in the face of constant change.

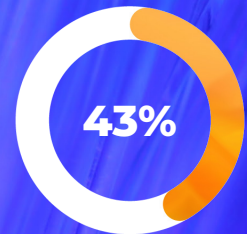
70% of transformation and leadership development efforts fail because they focus on behaviors alone and don't take into account the mindset that drives behavior.

Turn the Fundamentals of Leadership Inside-Out

Arbinger takes a different approach. Because mindset is at the core of behavior change, the key to success lies in empowering leaders to shift from holding people accountable to developing accountable people. *Developing and Implementing an Outward Mindset*, Arbinger's leadership development solution, equips leaders with both the mindset and skillset to lead people-centric teams and results-focused organizations.

"Thank you Arbinger, for enabling this mindset shift in our leaders. We truly enjoyed the journey and feel empowered to start changing our mindsets to be better leaders to create a positive impact for the business and our teams."

Bernadette Chan
Regional Chief People Officer, VML



Increased Trust in Leaders

Confidence that leaders see and respond to employee needs measured post-implementation in a major metropolitan hospital.



Increase in Sales Volume

Top-line results from a steel supplier 3 years after working with Arbinger and during a period when the market for steel products shrunk by 40%.

Discover our people-centric leadership tools

Our leadership training approach and solutions are based on 45 years of research in the psychology of human behavior and motivation—and experience working with organizations of all types and sizes.

A 2-Day Leadership Course

This two-day course empowers leaders to overcome executive-level challenges using an outward mindset, helping them better recognize and address the needs, objectives, and challenges of those around them.

Leaders will be equipped with refreshing approaches to heighten self-awareness, redefine accountability that creates a laser focus on delivering results and empower leaders to invite collaboration within and across teams to minimize inefficiencies and optimize efforts.

We are a HRDC claimable Training Provider



Key Outcomes

Develop Emotionally Aware and Effective Leaders

People leave leaders, not organizations. Equip your leaders with immediately practical tools to reduce the people friction that impedes results by creating new levels of emotional and situational awareness.

Enhance Productivity and Boost Performance

Nothing creates a shift in results faster than enabling a shift from holding people accountable to developing accountable people. Equip leaders with tools required to create a culture of accountability that drives sustained growth.

Improve Employee Retention and Engagement

Help leaders increase retention and eliminate the high cost of turnover through the application of conflict resolution, relationship building, intra- and inter-team collaboration, and communication tools.